

CHRISTINA GRAVERT

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RESEARCH INTERESTS	Applied Microeconomics, Behavioral and Experimental Economics	
CURRENT POSITION	University of Gothenburg, Department of Economics , Post-doctoral Scholar 2014 -	
EDUCATION	Aarhus University, Ph.D. Economics Aarhus University, M.Sc., Economics Technical University Berlin, B.Sc. Economics	2011 - 2014 2009 - 2011 2006 - 2009
PUBLICATIONS	Forgetful or reluctant? Evidence on reminder response and donor behavior from panel data (with Mette Trier Damgaard and Laura Villalobos) CESifo Conference Volume . <i>Forthcoming</i> A must-lie situation: Avoiding giving negative feedback (with Uri Gneezy, Silvia Saccardo and Franziska Tausch), Games and Economic Behavior , 102, (2017), issue C, p. 445-454. Pride and patronage - Pay-what-you-want pricing at a charitable bookstore, Journal of Behavioral and Experimental Economics , 67 (2017), 1-7. Now or never! The effect of deadlines on charitable giving - Evidence from two natural field experiments (with Mette Trier Damgaard), Journal of Behavioral and Experimental Economics , 66 (2016), 78-87. The effects of the high school curriculum on school dropout (with Katja Goerlitz), Applied Economics , 48 (2016), 5314-5328. How luck and performance affect stealing, Journal of Economic Behavior and Organization , 93 (2013), 301-304.	
WORK IN PROGRESS	The hidden costs of nudging - Experimental evidence on reminders in fundraising (with Mette Trier Damgaard), R&R at Journal of Public Economics . <i>JMP - latest draft</i> The impact of high school course taking on choice of college major - Evidence from a natural experiment (with Katja Goerlitz), R&R at Education Economics . <i>latest draft</i> Grit trumps talent? An experimental approach (with Leonie Gerhards). <i>latest draft</i> Because of you I did not give up - How peers affect perseverance (with Leonie Gerhards). <i>latest draft</i> Nudging a la carte - Menu effects at a restaurant (with Verena Kurz). <i>latest draft</i> Confidence and Career Choices: An Experiment (with Kai Barron). <i>latest draft</i> It's just money: Do experimental subjects arbitrage intertemporal monetary rewards? (with Jim Andreoni, Michael Kuhn, Silvia Saccardo, Yang Yang). Peer evaluation tournaments (with Martin Dufwenberg and Katja Goerlitz). Mindset Matters: How feedback affects motivation (with Teodora Boneva).	

GRANTS	Trygg-Hansas Research Fund (260,000 SEK) 2017 - 2020 'Nudging with reminders - the role of beliefs and emotions' (PI) with Kai Barron and Mette Trier Damgaard Behavioral and Experimental Economics Group, GU (10,000 SEK) 2016 'Self-Deception in Tournaments' (PI) with Katja Goerlitz Jan Wallanders and Tom Hedelius Foundation (165,000 SEK) 2016 - 2017 'Self-Confidence, Motivation and Feedback' (PI) with Kai Barron and Teodora Boneva Swedish Environmental Protection Agency (3,600,000 SEK) 2016 - 2018 'Nudging for Nature' (Co-I) with Fredrik Carlsson, Verena Kurz and Olof Johansson-Stenman
AWARDS/ SCHOLARSHIPS	EEA Student Travel Grant 2014 Aarhus University Research Foundation Travel Grant 2012 ERASMUS Funding 2008 Merit Scholarship of the Foundation of German Business 2007 - 2011
RESEARCH VISITS	Monash University (Dec) 2016 University of Sydney (Oct-Dec) 2016 University of Edinburgh (Apr) 2016 University of Chicago (Jul) 2015 University of Chicago (May-Jun) 2013 University of California, San Diego (Jan-Apr) 2013 Duke University, Center for Advanced Hindsight (Jun) 2012 BI Norwegian School of Management, ERASMUS (Sept-Dec) 2008
SEMINARS AND CONFERENCES	2017 (including scheduled): Gothenburg University; Wissenschaftszentrum Berlin; THEEM, Konstanz; Workshop on Incentives and Behavior Change, Sicily; BEEG Annual Workshop, Gothenburg; 3rd ECBE Conference, CMU, Pittsburgh; ESA International Meeting, San Diego; 12th Nordic Behavioral and Experimental Conference in Gothenburg; Advances in Field Experiments, Chicago; Recognition and Feedback Workshop, Rotterdam; SJDM Meeting (oral presentation), Vancouver; University of Birmingham; University of Warwick; Stockholm School of Economics 2016: University of Sydney, University of Wellington; Applied Econometrics Workshop in Wellington; Auckland University of Technology; First Evidence-Based Policy Conference in Stockholm; 11th Nordic Behavioral and Experimental Conference in Oslo; ESA European Meeting, Bergen; SITE Psychology and Economics, Stanford; 2nd ECBE Conference, Bonn; CNEE Meeting, Lund; Humboldt University, Berlin; University of Hamburg; University of Edinburgh; Gothenburg Behavioral Workshop 2015: ESA Women Mentoring Workshop, Berlin; LPEX Workshop, London; 1st ECBE Conference, Chicago; CNEE Meeting, Copenhagen; Institute for Food and Research Economics, Copenhagen; General Economics Workshop, Gothenburg 2014: Conference of the German Economists Abroad, Kiel; CNEE Meeting, Copenhagen; European University Institute; 9th Nordic Behavioral and Experimental Conference in Aarhus; EEA-ESEM Meeting, Toulouse; WinE Retreat, Toulouse; CNEE Workshop on Deception, Copenhagen; Workshop on Incentives and Behavior Change, Amsterdam; Aarhus University; PhD Workshop at NHH, Bergen 2013: Aarhus University; Danish Graduate Program in Economics Conference, Denmark; 8th Nordic Behavioral and Experimental Conference in Stockholm; Opening Reception Cognition and Behavior Lab, Aarhus; University of Chicago; Rady School of Management; Spring School in Behavioral Economic, UCSD 2012: Danish Graduate Program in Economics Conference, Denmark; 7th Nordic Behavioral and Experimental Conference, Bergen; Norway, ESA European Conference, Cologne; Student Workshop,

Nuffield College, Oxford; Aarhus University - WISE, Xiamen University Workshop in Economics; Deception, Incentives and Behavior Conference, UCSD; RGS Doctoral Conference in Duisburg, Germany **2012**: Danish Graduate Program in Economics Conference in Sandbjerg, Denmark; RWI, Essen.

TEACHING	U Gothenburg, Lecturer, Economic Evaluation and Experiments (Master)	2016 - 2017
	U Gothenburg, Teaching Assistant, Econometrics (3rd year)	2015 - 2017
	U Gothenburg, Organizer of the First Swedish Nudgeathon - Case study competition	2015
	Aarhus University, Lecturer, Economics and Psychology (Master)	2012 - 2013
	Aarhus University, Teaching Assistant, Microeconomics (3rd year)	2012
REFEREEING	<i>Management Science, Journal of Public Economics, European Economic Review, Games and Economic Behavior, Journal of Economic Behavior and Organisation, Journal of Behavioral and Experimental Economics, Applied Economics, Social Choice and Welfare, Journal of Environmental Economics and Management, Southern Economic Journal</i>	
PROFESSIONAL ACTIVITIES	Trainer: Applying behavioral economics in organizations	since 2015
	<i>Aktuell Hallbarhed Akademi Resume Akademi, over 150 executives trained</i>	
	Speaker and Consultant	since 2013
	<i>EU Commission, E.ON, DanskeBank, Copenhagen Economics, Ecocentrum, Vaest Sverige Restaurant Network, Sahlgrenska akademien, VINNOVA, Gothenburg Municipality, Karlstad Municipality, Spoon, www.nudgeschool.com</i>	
	Adviser for Entrepreneurs	since 2015
	<i>Goodnity, ClimateSaver, TRINE</i>	
	Member of the Advisory Board	since 2016
	<i>AWinWinWorld</i>	
OTHER	Nationality: German Languages: German (native), English (fluent), Swedish (good), Danish (good), French (very basic); Computational skills: Stata, z-Tree, \LaTeX	

REFERENCES

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Updated: October 2, 2017